



The Scorecard

Your Personal CFO

Date: March 31, 2021

Tips From the Pro

If you owe the bank \$1,000 it's your problem. If you owe the bank billions of dollars due to off-market swap agreements that moved against you and triggered a massive margin call, it's the bank's problem.

Hazards

Shrinking and expanding your definition of "Long-Term" as volatility spikes and wanes
Mistaking luck for skill and vice versa
Constructing a financial plan that requires luck or skill

Front Nine: Market Update

	Annualized				
	1-Month	1-Year	3-Year	5-Year	10-Year
Barclays US Aggregate	-1.25%	0.71%	4.65%	3.10%	3.44%
Barclays US Municipal	0.62%	5.51%	4.91%	3.49%	4.54%
Barclays US TIPS	-0.19%	7.54%	5.68%	3.86%	3.44%
S&P 500	4.38%	56.35%	16.78%	16.29%	13.91%
S&P 1000	4.24%	86.95%	13.50%	14.75%	12.25%
MSCI EAFE	2.30%	44.57%	6.02%	8.85%	5.52%
MSCI Emerging Markets	-1.51%	58.39%	6.48%	12.07%	3.65%
DJ US Real Estate	5.67%	34.90%	10.28%	7.23%	8.78%
Bloomberg Commodities	-2.15%	35.04%	-0.20%	2.31%	-6.28%

Back Nine: Data From Your CFO

	Most Recent	Previous Month	Start of Year	YTD Change
S&P500 P/E Ratio(Fwd)	24.3	24.6	25.1	-0.8
S&P500 P/E Ratio(TTM)	33.7	42.0	38.2	-4.5
6 Month CD	0.10%	0.10%	0.11%	-0.01%
10-Year Treasury	1.75%	1.46%	0.91%	0.84%
S&P 500 Yield	1.45%	1.51%	1.55%	-0.10%
Fed Funds Rate	0.00-0.25%	0.00-0.25%	0.00-0.25%	0.00%
WTI Oil	\$59.16	\$61.50	\$48.52	21.93%
Unemployment	6.00%	6.30%	6.70%	-0.70%
CPI	1.70%	1.40%	1.20%	0.50%

At the Turn

Do you have financial goals or are you trying to beat the market? If you beat the S&P 500 by 5% each year from 1960-1980, you would have made less money than if you underperformed by 5% each year from 1980-2000.

19th Hole: Cocktail Party Trivia

A Tiger-cub (protégé of a famous hedge-funder) recently re-introduced banks to counterparty risk. He had entered into swap agreements with several banks, but collected massive margin calls after certain stocks moved lower. A little due diligence may have gone a long way as he had previously been involved in fraud and barred from trading in Hong Kong.

Please see important disclosures on the next page.



FAIRWAY

Wealth Management LLC

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Front Nine: Market Update:

Bond Returns: All returns represent total return. Bond Index: Barclays US Aggregate provided by Barclays Capital; Barclays US Municipal provided by Barclays Capital; Barclays US TIPS provided by Barclays Capital.

Equity Price Levels and Returns: All returns represent total return for state period. Equity Index: S&P 500 provided by Standard & Poor's; S&P 1000 provided by Standard & Poor's; MSCI EAFE provided by MSCI – gross official pricing; MSCI Emerging Markets provided by MSCI – gross official pricing; Wilshire Real Estate Securities Index provided by Wilshire Associates Inc; Commodity Index: Bloomberg Commodity provided by Bloomberg Professional® Service. No index mentioned on the Front Nine Report includes any trading expenses, management fees or other costs.

Back Nine: Data from your CFO:

S&P 500 P/E Ratio (Forward 12 Month) provided by S&P 500 Earnings and Estimate Report; S&P 500 P/E Ratio (Trailing Twelve Month) provided by S&P 500 Earnings and Estimate Report; 6 Month CD Rate provided by FDIC.gov; 10-Year Treasury Rate provided by Bloomberg; S&P 500 Yield provided by S&P 500 Earnings and Estimate Report; Federal Funds Rate provided by Federal Reserve Bank of New York; Price of WTI provided by Bloomberg; Unemployment Rate provided by Bureau of Labor Statistics; Consumer Price Index provided by Bureau of Labor Statistics; Certain information on the Back Nine Report are economic trends and do not necessarily reflect account or market performance.

At the Turn

Source: <https://ofdollarsanddata.com/the-right-place-the-right-time/>

19th Hole: Cocktail Party Trivia:

Source: <https://www.wsj.com/articles/what-is-archegos-and-how-did-it-rattle-the-stock-market-11617044982>

All Indexes, where applicable, include the reinvestment of dividends and other earnings but do not include any trading expenses, management fees or other costs. Unless otherwise stated, all data is as of March 31, 2021 or as of most recently available. *Past performance does not guarantee future results. Diversification does not guarantee investment returns and does not eliminate the risk of loss.*

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